



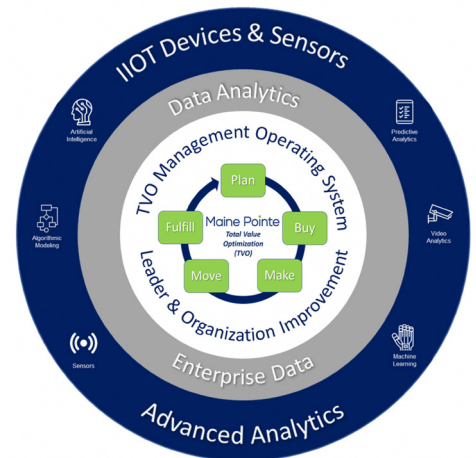
Driving next-generation advancement in the Aviation, Aerospace and Defense industries

Helping senior executives improve supply chain and operations integration, improve quality & on-time delivery and drive impactful margin growth

Why Maine Pointe?

Maine Pointe's aerospace and defense experts drive improvement and optimization of the plan-buy-make-move-fulfill value chain and break through silos to achieve the type of collaboration needed to drive cost out, release cash, fuel growth and decrease risk across the board.

- Team-based approach delivers visibility and collaboration to achieve results
- Digital transformation enables collaboration between supply chain partners. Cultural transformation drives sustainability
- A strong aviation, aerospace & defense knowledge base and work experience
- Real-world experience and industry insight through extensive team history
- Predictive analytics for better decision making to ensure availability, readiness and safety



Benefits



- Individual attention with actionable, results-oriented deliverables
- Proven approach from identifying opportunities to creating a roadmap and driving sustainable implementation
- Our engagements deliver between a 4:1 and 8:1 ROI
- We provide a unique 100% guarantee of engagement fees based on annualized savings



Optimizing Maintenance, Repair and Overhaul (MRO) for improved readiness and better procurement

Deficiencies in Maintenance, Repair & Overhaul (MRO) can lead to serious parts shortages, grounded aircraft and substandard availability rates, and the AA&D industry is seeing increased pressure for MRO improvement. Through more effective supply chain practices, MRO performance and the use of transformational digital technologies, significant improvements with aircraft readiness and optimized warfighter deliveries can be achieved.

Leveraging the expertise of the world's leading inspection, verification and certification company

Maine Pointe's supply chain expertise runs deep. Our consultants have direct industry experience and a track record of successful engagements in commercial, military, unmanned and most segments of the tier 1/tier 2 supply base. In addition, we leverage the expertise of our parent company SGS and its global community of industry experts. With over 2,600 offices and labs around the world and over 94,000 employees, SGS is recognized as the global benchmark for quality and integrity. SGS also includes ARGUS International in its family. A specialized aviation services company, ARGUS provides the aviation marketplace with data and information necessary to make informed decisions and manage operational risk and is one of only six companies listed by the FAA as a qualified certification consultant.

What other aviation, aerospace & defense companies say about the results Maine Pointe achieved

*“The team tailored Maine Pointe’s collaborative, integrated TVO approach to the specific needs of each of our diverse business units, identifying opportunities and **implementing sustainable growth and savings across our business.**”*

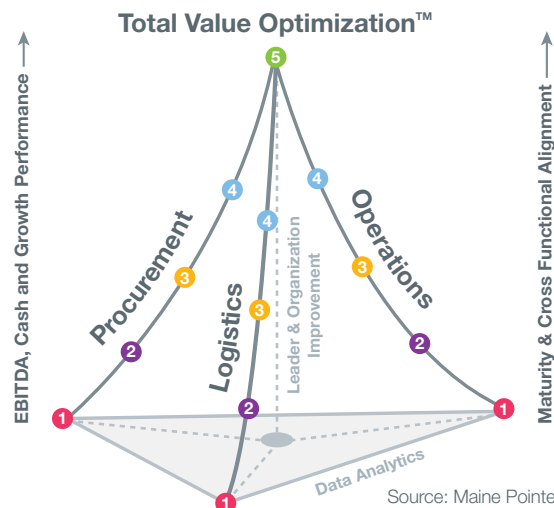
CFO high-tech solutions provider to defense and transportation market

*“Maine Pointe’s approach was to deploy very **knowledgeable technical detailed resources on the ground** that worked hand-in-hand with our employees to understand the operation and develop the right tools for the business to drive the success we needed. This sets Maine Pointe apart from other consulting firms.”*

VP Operations & Supply Chain provider of military battery technology

Total Value Optimization

Maine Pointe’s Total Value Optimization (TVO)™ methodology, widely recognized as the next Lean Six Sigma, rises to the challenge of an increasingly demanding environment, improves availability and lifecycle management and enhances asset utilization. TVO is used in all engagements to help clients dynamically anticipate and meet demand through synchronization of its plan-buy-make-move-fulfill digital supply chain to deliver the greatest value to customers and stakeholders at the lowest cost to business.



SIOP Optimization

Sales, Inventory & Operations Planning (SIOP) creates a strong competitive advantage by overcoming demand/supply imbalances, eliminating functional isolation which results in a sub-optimal supply chain, and improving the corporate culture. With companies often having countless interconnected companies across the entire ecosystem of suppliers and suppliers’ suppliers, the fragile ecosystem is more vulnerable than ever to unexpected risks and disruptions. A SIOP strategy built on predictive analytics and insights will help unravel the problems and create actionable solutions, and enable the engine of change. SIOP is a key enabler of survival and success. By addressing cultural, strategic and tactical concerns from multiple scenarios, companies will be ready for any eventuality, and will be able to facilitate deeper supply chain collaboration and deliver sustainable value.

The TVO Difference



Total Value Optimization™
a **step-by-step approach**
to supply chain integration and
transformation



Data analytics drives insights
and visibility to unlock value



Leader and organization
improvement approach ensures
sustainable change



3x faster than traditional
methods



100% fee guarantee

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Maine Pointe, a member of the SGS Group, is a supply chain and operations implementation focused consulting firm that accelerates measurable performance improvements in EBITDA, cash flow and growth for chief executives and private equity firms around the world. Our pragmatic step-by-step TVO™ approach delivers measurable results at a pace that works for clients as they journey towards a digitally enabled supply chain.