

Accelerating improvements in EBITDA, cash, growth and risk performance for high-tech and electronics CEOs

Our engagements deliver between a 4:1 and 8:1 ROI

We provide a unique 100% guarantee of engagement fees based on annualized savings*

About Maine Pointe

Maine Pointe, a member of the SGS Group, is a supply chain and operations implementation focused consulting firm that accelerates measurable performance improvements in EBITDA, cash, growth and risk for chief executives in today's turbulent world. Our pragmatic, step-by-step TVO™ approach delivers measurable results at a pace that works for clients as they journey towards **digital supply chain and operations transformation**.

Snapshot

- Founded in 2004. \$Billions of value delivered to clients globally
- Accelerate sustainable business value through performance improvements in EBITDA, cash, resilience and growth
- Expertise ranging from nanotechnology, contract manufacturing, semiconductors, batteries to academic, industrial, defense and consumer electronics
- Helped over 100 shippers and rail carriers optimize their relationships for mutual financial and service gain
- Deploy differentiated capabilities and SMEs with deep experience in the areas of logistics, operations, procurement, data analytics and leader & organisation improvement
- Break through functional silos to drive value across the business, from customers' customers to suppliers' suppliers
- TVO approach drives self-funding operational momentum
- Help procurement, logistics and operations teams move up the maturity curve beyond cost to strategic value creation
- Deliver, on average, a 6:1 ROI, based on annualised savings
- Underwrite engagements with a unique 100% engagement fee guarantee*
- Member of the SGS Group. SGS is the world's leading inspection, verification, testing and certification company with over 2,600 offices and laboratories around the world



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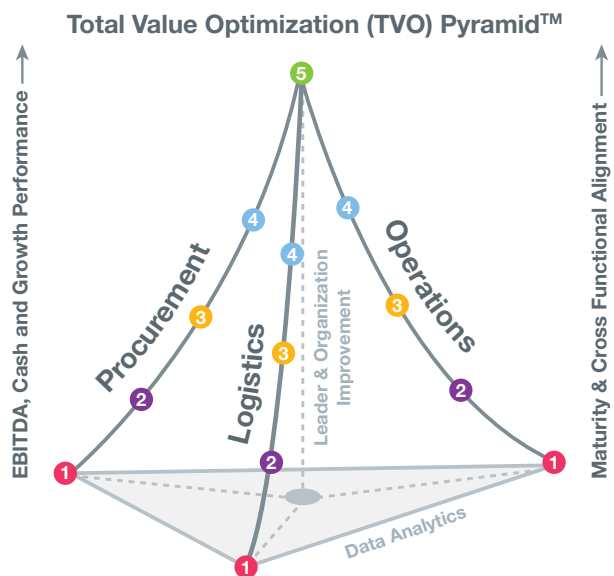


Focused and results-driven value proposition

As specialists in supply chain, operations, data analytics and leader & organization improvement, Maine Pointe is uniquely positioned to deliver rapid, quantifiable improvements across the plan-buy-make-move-fulfill supply chain. **This enables growth and delivers the greatest value to customers and stakeholders at the lowest cost and risk to business through Total Value Optimization (TVO)™.**

How we do it

Working onsite or offsite as required, our industry and implementation experts help executives and their teams overcome short-term supply challenges and build the foundations for a resilient, digitally enabled, agile supply chain and operations of the future.



*We endeavor to underwrite all engagements with a guarantee. Subject to the findings in our Analysis, there may be circumstances when we will adjust this guarantee.