



## Accelerated pathway to overcoming short, medium and long-term supply challenges

Three-step roadmap: stabilize, recover, rebalance

### Roadmap & Checklist: Rapidly protect cash, reduce risk and drive EBITDA and growth across the supply chain and operations

- The current pandemic is the latest in a series of global risk events which have exposed vulnerabilities in the supply chain
- Business leaders are under enormous pressure to quickly limit short-term disruption, support recovery in the mid-term, and ensure greater supply chain agility, resilience and optimization in the longer term
- Every executive will need to **relook at their supply chain and recalibrate** it to mitigate risk and drive EBITDA, cash & growth
- Built on a roadmap of three key stages; **stabilize-recover-rebalance**, Total Value Optimization (TVO)™ provides an accelerated pathway to overcoming short-term supply challenges and building the foundations for a resilient, digitally enabled, agile supply chain and operations of the future

#### A Three-Step Roadmap: Stabilize-Recover-Rebalance

1

#### STABILIZE

Gain Insight & Control

##### 3 Key Initiatives



1. Enhance effectiveness of cross-functional control center
2. Rapidly improve visibility and control through analytics to identify gaps / realign demand & supply
3. Balance product mix and realign production and transportation to maximize cash flow and service levels

2

#### RECOVER

Accelerate Initiatives

##### 4 Key Initiatives



1. Accelerate rapid improvement initiatives through control center and cross-functional teams
2. Optimize global supply through existing / new sources of supply and identify areas of risk
3. Identify and qualify alternative providers & modes of transportation and align with demand
4. Optimize manufacturing & distribution by plant & geography

3

#### REBALANCE

Optimize E2E Supply Chain

##### TVO Transformation



1. Reassess and optimize global manufacturing & distribution footprint
2. Build in higher level of sourcing optionality and collaborative sourcing to de-risk supply chain
3. Digitize supply chain and operations to optimize supply chain for visibility, speed and agility
4. Implement end-to-end approved supplier process and qualification program
5. Realign the organization and inspire a digital transformation culture focused on service and risk (new world)



We enhance and accelerate your ability to improve supply chain performance **3x faster** than in-house

#### Take the First Step Now

We have remote capabilities and industry expertise to help **accelerate your supply chain initiatives immediately**. Contact us (info@mainepointe.com) to discuss how following our three-step roadmap can set your organization on course to stabilize-recover-rebalance and build the foundations for a resilient, agile, digitally enabled supply chain and operations of the future.

